
ECON 452* -- NOTE 5**Using Dummy Variable Regressors for Two-Category Categorical Variables****□ Nature and Properties of Indicator (Dummy) Variables**

- **Indicator (or dummy) variables are binary variables -- i.e., variables that take *only two values*.**

The value **1** indicates **the presence** of some characteristic or attribute.

The value **0** indicates **the absence** of that same characteristic or attribute.

- **Consider a two-way partitioning of a population or sample into two *mutually exclusive and exhaustive* subsets or groups -- *females* and *males*.**

- ◆ Let F_i be the **female indicator (dummy) variable**, defined as follows:

$$\begin{aligned} F_i &= 1 \text{ if observation } i \text{ is female} \\ &= 0 \text{ if observation } i \text{ is not female.} \end{aligned}$$

- ◆ Let M_i be the **male indicator (dummy) variable**, defined as follows:

$$\begin{aligned} M_i &= 1 \text{ if observation } i \text{ is male} \\ &= 0 \text{ if observation } i \text{ is not male.} \end{aligned}$$

- **Adding-Up Property of the Indicator Variables F_i and M_i**

For each and every i (population member or sample observation):

if $F_i = 1$ then $M_i = 0$

and

if $M_i = 1$ then $F_i = 0$.

The definition of the indicator variables F_i and M_i thus implies that they satisfy the following **adding-up property**:

$$F_i + M_i = 1 \quad \forall i.$$

- **Implications of the Adding-Up Property**

1. Only *one* of the two dummy variables F_i and M_i is required to *completely represent the two-way partitioning* of a population and sample into females and males.

- ◆ given M_i values, the adding-up property implies that $F_i = 1 - M_i$.
- ◆ given F_i values, the adding-up property implies that $M_i = 1 - F_i$.

2. General Rule: A *categorical variable with n categories* can be completely represented by a **set of n-1 indicator (dummy) variables**.

The **general adding-up property** states that

$$D1_i + D2_i + D3_i + \dots + Dn_i = 1 \quad \forall i.$$

- **Example:** Consider a categorical variable $INDUSTRY_i$ representing individual employees' **industry sector** of employment. $INDUSTRY_i$ is defined as follows:

$INDUSTRY_i$ = 1 if person i is employed in construction industries;
= 2 if person i is employed in nondurable manufacturing industries;
= 3 if person i is employed in durable manufacturing industries;
= 4 if person i is employed in transportation, communications, or public utilities industries;
= 5 if person i is employed in wholesale or retail trades;
= 6 if person i is employed in services industries;
= 7 if person i is employed in professional services industries.

- ◆ Define a set of industry sector dummy variables to represent the categorical variable $INDUSTRY_i$.

$construc_i$ = 1 if person i is employed in construction industries, = 0 otherwise;

$ndurman_i$ = 1 if person i is employed in nondurable manufacturing, = 0 otherwise;

$durman_i$ = 1 if person i is employed in durable manufacturing, = 0 otherwise;

$trcommpu_i$ = 1 if person i is employed in transportation, communications, or public utilities, = 0 otherwise;

$trade_i$ = 1 if person i is employed in wholesale or retail trades, = 0 otherwise;

$services_i$ = 1 if person i is employed in services industries, = 0 otherwise;

$profserv_i$ = 1 if person i is employed in professional services, = 0 otherwise.

- ◆ By definition, the seven industry sector dummy variables satisfy the **adding-up property**:

$$construc_i + ndurman_i + durman_i + trcommpu_i + trade_i + services_i + profserv_i = 1 \quad \forall i.$$

- ◆ **Implication of the adding-up property**: The partitioning of the population or sample into **seven mutually exclusive and exhaustive industry sector groups** can be completely represented by **any six of the seven industry sector dummy variables** $construc_i$, $ndurman_i$, $durman_i$, $trcommpu_i$, $trade_i$, $services_i$, and $profserv_i$.

For example, the industry dummy variable $durman_i$ can be computed from the other six industry sector dummy variables as follows:

$$durman_i = 1 - construc_i - ndurman_i - trcommpu_i - trade_i - services_i - profserv_i \quad \forall i.$$

If durable manufacturing industries are chosen as the **base group**, or **reference group**, for the categorical variable **industry**, then the durable manufacturing dummy variable $durman_i$ would be excluded from the set of dummy variable regressors used to represent **industry** in a linear regression equation.

□ Indicator Variables as Additive Regressors: Differences in Intercepts

Nature: When indicator (dummy) variables are introduced additively as additional regressors in linear regression models, they allow for **different *intercept* coefficients** across identifiable subsets of observations in the population.

Example: Suppose we have two mutually exclusive and exhaustive subgroups of observations in the relevant population -- ***females and males***.

We distinguish between these two subgroups of observations by using a ***female indicator variable* F_i** defined as follows:

$$\begin{aligned} F_i &= 1 \text{ if observation } i \text{ is female} \\ &= 0 \text{ if observation } i \text{ is not female (i.e., is male).} \end{aligned}$$

Model 1: Contains five regressors in the two explanatory variables X_1 and X_2 , both of which are *continuous*.

$$Y_i = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_3 X_{i1}^2 + \beta_4 X_{i2}^2 + \beta_5 X_{i1} X_{i2} + u_i \quad (1)$$

- The population regression function, or conditional mean function, $f(X_{i1}, X_{i2})$ in Model 1 takes the form

$$E(Y_i | X_{i1}, X_{i2}) = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_3 X_{i1}^2 + \beta_4 X_{i2}^2 + \beta_5 X_{i1} X_{i2}.$$

- Model 1 **does not allow for any coefficient differences** between males and females.
 - ◆ Model 1 assumes that all six regression coefficients β_j ($j = 0, 1, \dots, 5$) are the same for males and females.
 - ◆ Model 1 assumes that the population regression function is the same for both females and males.

Model 2: Allows for **different male and female intercepts** by introducing the female indicator variable F_i as an additional additive regressor in Model 1.

$$Y_i = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_3 X_{i1}^2 + \beta_4 X_{i2}^2 + \beta_5 X_{i1} X_{i2} + \delta_0 F_i + u_i \quad (2)$$

- The **population regression function**, or conditional mean function, **for Model 2** is obtained by taking the conditional expectation of regression equation (2) for any given values of the three explanatory variables X_{i1} , X_{i2} , and F_i :

$$E(Y_i | X_{i1}, X_{i2}, F_i) = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_3 X_{i1}^2 + \beta_4 X_{i2}^2 + \beta_5 X_{i1} X_{i2} + \delta_0 F_i. \quad (2.1)$$

- The **female population regression function**, or conditional mean function, implied by Model 2 is obtained by setting the female indicator variable $F_i = 1$ in (2.1):

$$E(Y_i | X_{i1}, X_{i2}, F_i = 1) = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_3 X_{i1}^2 + \beta_4 X_{i2}^2 + \beta_5 X_{i1} X_{i2} + \delta_0.$$

The **female intercept coefficient** = $\beta_0 + \delta_0$.

- The **male population regression function**, or conditional mean function, implied by Model 2 is obtained by setting the female indicator variable $F_i = 0$ in (2.1):

$$E(Y_i | X_{i1}, X_{i2}, F_i = 0) = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_3 X_{i1}^2 + \beta_4 X_{i2}^2 + \beta_5 X_{i1} X_{i2}.$$

The **male intercept coefficient** = β_0 .

- **Interpretation of the *female* indicator variable coefficient δ_0 :**
 1. The slope coefficient δ_0 of regressor F_i in Model 2 equals the female intercept coefficient minus the male intercept coefficient:

$$\text{female intercept coefficient} - \text{male intercept coefficient} = \beta_0 + \delta_0 - \beta_0 = \delta_0$$

2. A more substantive interpretation of δ_0 can be obtained by subtracting the male population regression function $E(Y_i | X_{i1}, X_{i2}, F_i = 0)$ from the female population regression function $E(Y_i | X_{i1}, X_{i2}, F_i = 1)$:

The *female regression function* is:

$$E(Y_i | X_{i1}, X_{i2}, F_i = 1) = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_3 X_{i1}^2 + \beta_4 X_{i2}^2 + \beta_5 X_{i1} X_{i2} + \delta_0.$$

The *male regression function* is:

$$E(Y_i | X_{i1}, X_{i2}, F_i = 0) = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_3 X_{i1}^2 + \beta_4 X_{i2}^2 + \beta_5 X_{i1} X_{i2}.$$

The *female-male difference in mean Y* for given values of X_1 and X_2 is thus:

$$E(Y_i | X_{i1}, X_{i2}, F_i = 1) - E(Y_i | X_{i1}, X_{i2}, F_i = 0) = \delta_0$$

The **coefficient δ_0** of the female indicator variable in Model 2 is therefore the difference between:

(1) the **conditional mean of Y for females** with given values of X_1 and X_2

and

(2) the **conditional mean of Y for males** with the *same* values of X_1 and X_2 .

In other words, the **coefficient δ_0** of the female indicator variable in Model 2 is the **difference in mean Y between females and males with identical values** of the explanatory variables X_1 and X_2 .

□ Indicator Variables as Multiplicative Regressors: Dummy Variable Interaction Terms

Nature: When indicator (dummy) variables are introduced multiplicatively as additional regressors in linear regression models, they enter as dummy variable interaction terms -- that is, as the product of a dummy variable with some other variable, where the other variable may be either a continuous variable or another dummy variable.

There are therefore two types of dummy variable interaction terms.

- 1. Interactions of a *dummy* variable with a *continuous* variable** -- that is, the product of a dummy variable and a continuous variable.
- 2. Interactions of *one dummy* variable with *another dummy* variable** -- that is, the product of one dummy variable and another dummy variable.

Usage: *Dummy variable interaction terms* that equal the product of a ***continuous variable*** and an ***indicator (dummy) variable*** allow the slope coefficient of the continuous explanatory variable to differ between the two population subgroups identified by the indicator variable.

Model 1:

$$Y_i = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_3 X_{i1}^2 + \beta_4 X_{i2}^2 + \beta_5 X_{i1} X_{i2} + u_i \quad (1)$$

Model 2:

$$Y_i = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_3 X_{i1}^2 + \beta_4 X_{i2}^2 + \beta_5 X_{i1} X_{i2} + \delta_0 F_i + u_i \quad (2)$$

- Since both explanatory variables X_1 and X_2 in Models 1 and 2 are continuous variables, the five regressors X_1 , X_2 , X_1^2 , X_2^2 , and $X_1 X_2$ are also continuous variables.
- To allow for different male and female slope coefficients on any of the five regressors X_{i1} , X_{i2} , X_{i1}^2 , X_{i2}^2 , and $X_{i1} X_{i2}$, add as additional regressors interaction terms between the female indicator variable F_i and the continuous regressor.
 - ◆ To allow the slope coefficient of the regressor X_{i1} to differ between females and males, add as an additional regressor to Model 1 or Model 2 the dummy variable interaction term $F_i X_{i1}$.
 - ◆ To allow the slope coefficient of the regressor $X_{i1} X_{i2}$ to differ between females and males, add as an additional regressor to Model 1 or Model 2 the dummy variable interaction term $F_i X_{i1} X_{i2}$.
 - ◆ To allow the slope coefficients of all five regressors X_{i1} , X_{i2} , X_{i1}^2 , X_{i2}^2 , and $X_{i1} X_{i2}$ to differ between females and males, add as additional regressors to Model 1 or Model 2 the five dummy variable interaction terms $F_i X_{i1}$, $F_i X_{i2}$, $F_i X_{i1}^2$, $F_i X_{i2}^2$, and $F_i X_{i1} X_{i2}$.

Model 3: a full-interaction regression equation

Includes as regressors female dummy variable interaction terms with all five of the continuous regressors X_{i1} , X_{i2} , X_{i1}^2 , X_{i2}^2 , and $X_{i1}X_{i2}$.

$$Y_i = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_3 X_{i1}^2 + \beta_4 X_{i2}^2 + \beta_5 X_{i1} X_{i2} + \delta_0 F_i + \delta_1 F_i X_{i1} + \delta_2 F_i X_{i2} + \delta_3 F_i X_{i1}^2 + \delta_4 F_i X_{i2}^2 + \delta_5 F_i X_{i1} X_{i2} + u_i \quad (3)$$

- The **population regression function**, or **conditional mean function**, for **Model 3** is obtained by taking the conditional expectation of regression equation (3) for any given values of the three explanatory variables X_{i1} , X_{i2} , and F_i :

$$E(Y_i | X_{i1}, X_{i2}, F_i) = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_3 X_{i1}^2 + \beta_4 X_{i2}^2 + \beta_5 X_{i1} X_{i2} + \delta_0 F_i + \delta_1 F_i X_{i1} + \delta_2 F_i X_{i2} + \delta_3 F_i X_{i1}^2 + \delta_4 F_i X_{i2}^2 + \delta_5 F_i X_{i1} X_{i2} \quad (3.1)$$

- ♦ The **female regression function**, or female CMF, is obtained by setting the female indicator variable $F_i = 1$ in (3.1).
- ♦ The **male regression function**, or male CMF, is obtained by setting the female indicator variable $F_i = 0$ in (3.1).

$$\begin{aligned}
 E(Y_i | X_{i1}, X_{i2}, F_i) &= \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_3 X_{i1}^2 + \beta_4 X_{i2}^2 + \beta_5 X_{i1} X_{i2} \\
 &\quad + \delta_0 F_i + \delta_1 F_i X_{i1} + \delta_2 F_i X_{i2} + \delta_3 F_i X_{i1}^2 + \delta_4 F_i X_{i2}^2 + \delta_5 F_i X_{i1} X_{i2}
 \end{aligned}
 \tag{3.1}$$

- The **female population regression function**, or conditional mean function, implied by Model 3 is obtained by setting the female indicator variable **$F_i = 1$** in (3.1):

$$\begin{aligned}
 E(Y_i | X_{i1}, X_{i2}, F_i = 1) &= \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_3 X_{i1}^2 + \beta_4 X_{i2}^2 + \beta_5 X_{i1} X_{i2} \\
 &\quad + \delta_0 + \delta_1 X_{i1} + \delta_2 X_{i2} + \delta_3 X_{i1}^2 + \delta_4 X_{i2}^2 + \delta_5 X_{i1} X_{i2} \\
 &= (\beta_0 + \delta_0) + (\beta_1 + \delta_1) X_{i1} + (\beta_2 + \delta_2) X_{i2} \\
 &\quad + (\beta_3 + \delta_3) X_{i1}^2 + (\beta_4 + \delta_4) X_{i2}^2 + (\beta_5 + \delta_5) X_{i1} X_{i2} \\
 &= \alpha_0 + \alpha_1 X_{i1} + \alpha_2 X_{i2} + \alpha_3 X_{i1}^2 + \alpha_4 X_{i2}^2 + \alpha_5 X_{i1} X_{i2}
 \end{aligned}
 \tag{3.2}$$

where the female regression coefficients are $\alpha_j = \beta_j + \delta_j$ for all $j = 0, 1, \dots, 5$.

<i>female</i> intercept coefficient	$= \alpha_0 = \beta_0 + \delta_0$
<i>female</i> slope coefficient of X_{i1}	$= \alpha_1 = \beta_1 + \delta_1$
<i>female</i> slope coefficient of X_{i2}	$= \alpha_2 = \beta_2 + \delta_2$
<i>female</i> slope coefficient of X_{i1}^2	$= \alpha_3 = \beta_3 + \delta_3$
<i>female</i> slope coefficient of X_{i2}^2	$= \alpha_4 = \beta_4 + \delta_4$
<i>female</i> slope coefficient of $X_{i1} X_{i2}$	$= \alpha_5 = \beta_5 + \delta_5$

- The **male population regression function**, or conditional mean function, implied by Model 3 is obtained by setting the female indicator variable $F_i = 0$ in (3.1):

$$E(Y_i | X_{i1}, X_{i2}, F_i = 0) = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_3 X_{i1}^2 + \beta_4 X_{i2}^2 + \beta_5 X_{i1} X_{i2} \quad (3.3)$$

$$\text{male intercept coefficient} = \beta_0$$

$$\text{male slope coefficient of } X_{i1} = \beta_1$$

$$\text{male slope coefficient of } X_{i2} = \beta_2$$

$$\text{male slope coefficient of } X_{i1}^2 = \beta_3$$

$$\text{male slope coefficient of } X_{i2}^2 = \beta_4$$

$$\text{male slope coefficient of } X_{i1} X_{i2} = \beta_5$$

- The **difference between the female and male regression functions** -- that is, the **female-male difference in mean Y** for given (equal) values of the explanatory variables X_1 and X_2 -- is:

$$\begin{aligned} E(Y_i | X_{i1}, X_{i2}, F_i = 1) - E(Y_i | X_{i1}, X_{i2}, F_i = 0) \\ &= \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_3 X_{i1}^2 + \beta_4 X_{i2}^2 + \beta_5 X_{i1} X_{i2} \\ &\quad + \delta_0 + \delta_1 X_{i1} + \delta_2 X_{i2} + \delta_3 X_{i1}^2 + \delta_4 X_{i2}^2 + \delta_5 X_{i1} X_{i2} \\ &\quad - \beta_0 - \beta_1 X_{i1} - \beta_2 X_{i2} - \beta_3 X_{i1}^2 - \beta_4 X_{i2}^2 - \beta_5 X_{i1} X_{i2} \\ &= \delta_0 + \delta_1 X_{i1} + \delta_2 X_{i2} + \delta_3 X_{i1}^2 + \delta_4 X_{i2}^2 + \delta_5 X_{i1} X_{i2} \end{aligned}$$

Result:

$$\begin{aligned}
E(Y_i | X_{i1}, X_{i2}, F_i = 1) - E(Y_i | X_{i1}, X_{i2}, F_i = 0) \\
= \delta_0 + \delta_1 X_{i1} + \delta_2 X_{i2} + \delta_3 X_{i1}^2 + \delta_4 X_{i2}^2 + \delta_5 X_{i1} X_{i2}
\end{aligned}$$

Interpretation:

- ♦ The female-male difference in the conditional mean value of Y for given values X_{i1} and X_{i2} of the explanatory variables X_1 and X_2 is a quadratic function of X_{i1} and X_{i2} . It is not a constant, but instead depends on the values of the explanatory variables X_1 and X_2 .
- ♦ The female-male conditional mean Y difference addresses the following question: What is the female-male difference in mean Y for *identical (equal) values* of the explanatory variables X_1 and X_2 .
- **Interpretation of the regression coefficients δ_j ($j = 0, 1, \dots, 5$) in Model 3**

Each of the δ_j coefficients in Model 3 equals a *female* regression coefficient *minus* the corresponding *male* regression coefficient: $\delta_j = \alpha_j - \beta_j$ for all j .

$\delta_0 = \alpha_0 - \beta_0 =$ *female* intercept coefficient – *male* intercept coefficient

$\delta_1 = \alpha_1 - \beta_1 =$ *female* slope coefficient of X_{i1} – *male* slope coefficient of X_{i1}

$\delta_2 = \alpha_2 - \beta_2 =$ *female* slope coefficient of X_{i2} – *male* slope coefficient of X_{i2}

$\delta_3 = \alpha_3 - \beta_3 =$ *female* slope coefficient of X_{i1}^2 – *male* slope coefficient of X_{i1}^2

$\delta_4 = \alpha_4 - \beta_4 =$ *female* slope coefficient of X_{i2}^2 – *male* slope coefficient of X_{i2}^2

$\delta_5 = \alpha_5 - \beta_5 =$ *female* slope coefficient of $X_{i1} X_{i2}$ – *male* slope coefficient of $X_{i1} X_{i2}$

- The *marginal effects on Y of the two explanatory variables X_1 and X_2* in Model (3) are obtained by partially differentiating Y, or the conditional mean of Y given X_1 and X_2 , with respect to each of the explanatory variables X_1 and X_2 .

$$Y_i = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_3 X_{i1}^2 + \beta_4 X_{i2}^2 + \beta_5 X_{i1} X_{i2} + \delta_0 F_i + \delta_1 F_i X_{i1} + \delta_2 F_i X_{i2} + \delta_3 F_i X_{i1}^2 + \delta_4 F_i X_{i2}^2 + \delta_5 F_i X_{i1} X_{i2} + u_i \quad (3)$$

$$E(Y_i | X_{i1}, X_{i2}, F_i) = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_3 X_{i1}^2 + \beta_4 X_{i2}^2 + \beta_5 X_{i1} X_{i2} + \delta_0 F_i + \delta_1 F_i X_{i1} + \delta_2 F_i X_{i2} + \delta_3 F_i X_{i1}^2 + \delta_4 F_i X_{i2}^2 + \delta_5 F_i X_{i1} X_{i2} \quad (3.1)$$

1. The **marginal effect of X_1** in Model 3 is:

$$\begin{aligned} \frac{\partial Y_i}{\partial X_{i1}} &= \frac{\partial E(Y_i | X_{i1}, X_{i2}, F_i)}{\partial X_{i1}} \\ &= \beta_1 + 2\beta_3 X_{i1} + \beta_5 X_{i2} + \delta_1 F_i + 2\delta_3 F_i X_{i1} + \delta_5 F_i X_{i2} \end{aligned}$$

2. The **marginal effect of X_2** in Model 3 is:

$$\begin{aligned} \frac{\partial Y_i}{\partial X_{i2}} &= \frac{\partial E(Y_i | X_{i1}, X_{i2})}{\partial X_{i2}} \\ &= \beta_2 + 2\beta_4 X_{i2} + \beta_5 X_{i1} + \delta_2 F_i + 2\delta_4 F_i X_{i2} + \delta_5 F_i X_{i1} \end{aligned}$$

- The **marginal effect of X_1** in Model 3 is *different for males and females*.

$$\begin{aligned}\frac{\partial Y_i}{\partial X_{i1}} &= \frac{\partial E(Y_i | X_{i1}, X_{i2}, F_i)}{\partial X_{i1}} \\ &= \beta_1 + 2\beta_3 X_{i1} + \beta_5 X_{i2} + \delta_1 F_i + 2\delta_3 F_i X_{i1} + \delta_5 F_i X_{i2}\end{aligned}$$

- ♦ The **marginal effect of X_1 for males** is obtained by setting $F_i = 0$ in the above equation:

$$\begin{aligned}\left(\frac{\partial Y_i}{\partial X_{i1}}\right)_{F_i=0} &= \frac{\partial E(Y_i | X_{i1}, X_{i2}, F_i = 0)}{\partial X_{i1}} \\ &= \beta_1 + 2\beta_3 X_{i1} + \beta_5 X_{i2}\end{aligned}$$

- ♦ The **marginal effect of X_1 for females** is obtained by setting $F_i = 1$ in the above equation:

$$\begin{aligned}\left(\frac{\partial Y_i}{\partial X_{i1}}\right)_{F_i=1} &= \frac{\partial E(Y_i | X_{i1}, X_{i2}, F_i = 1)}{\partial X_{i1}} \\ &= \beta_1 + 2\beta_3 X_{i1} + \beta_5 X_{i2} + \delta_1 + 2\delta_3 X_{i1} + \delta_5 X_{i2} \\ &= (\beta_1 + \delta_1) + 2(\beta_3 + \delta_3) X_{i1} + (\beta_5 + \delta_5) X_{i2} \\ &= \alpha_1 + 2\alpha_3 X_{i1} + \alpha_5 X_{i2} \quad \text{where } \alpha_j = \beta_j + \delta_j, j = 1, 3, 5\end{aligned}$$

- ♦ The female-male difference in the **marginal effect of X_1** is obtained by subtracting the **marginal effect of X_1 for males** from the **marginal effect of X_1 for females**:

$$\begin{aligned}
 \left(\frac{\partial Y_i}{\partial X_{i1}} \right)_{F_i=1} - \left(\frac{\partial Y_i}{\partial X_{i1}} \right)_{F_i=0} &= \frac{\partial E(Y_i | X_{i1}, X_{i2}, F_i = 1)}{\partial X_{i1}} - \frac{\partial E(Y_i | X_{i1}, X_{i2}, F_i = 0)}{\partial X_{i1}} \\
 &= \beta_1 + 2\beta_3 X_{i1} + \beta_5 X_{i2} + \delta_1 + 2\delta_3 X_{i1} + \delta_5 X_{i2} - (\beta_1 + 2\beta_3 X_{i1} + \beta_5 X_{i2}) \\
 &= \beta_1 + 2\beta_3 X_{i1} + \beta_5 X_{i2} + \delta_1 + 2\delta_3 X_{i1} + \delta_5 X_{i2} - \beta_1 - 2\beta_3 X_{i1} - \beta_5 X_{i2} \\
 &= \delta_1 + 2\delta_3 X_{i1} + \delta_5 X_{i2}
 \end{aligned}$$

- The **marginal effect of X_2** in Model 3 is *different for males and females*.

$$\begin{aligned}\frac{\partial Y_i}{\partial X_{i2}} &= \frac{\partial E(Y_i | X_{i1}, X_{i2})}{\partial X_{i2}} \\ &= \beta_2 + 2\beta_4 X_{i2} + \beta_5 X_{i1} + \delta_2 F_i + 2\delta_4 F_i X_{i2} + \delta_5 F_i X_{i1}\end{aligned}$$

- ♦ The **marginal effect of X_2 for males** is obtained by setting $F_i = 0$ in the above equation:

$$\begin{aligned}\left(\frac{\partial Y_i}{\partial X_{i2}}\right)_{F_i=0} &= \frac{\partial E(Y_i | X_{i1}, X_{i2}, F_i = 0)}{\partial X_{i2}} \\ &= \beta_2 + 2\beta_4 X_{i2} + \beta_5 X_{i1}\end{aligned}$$

- ♦ The **marginal effect of X_2 for females** is obtained by setting $F_i = 1$ in the above equation:

$$\begin{aligned}\left(\frac{\partial Y_i}{\partial X_{i2}}\right)_{F_i=1} &= \frac{\partial E(Y_i | X_{i1}, X_{i2}, F_i = 1)}{\partial X_{i2}} \\ &= \beta_2 + 2\beta_4 X_{i2} + \beta_5 X_{i1} + \delta_2 + 2\delta_4 X_{i2} + \delta_5 X_{i1} \\ &= (\beta_2 + \delta_2) + 2(\beta_4 + \delta_4) X_{i2} + (\beta_5 + \delta_5) X_{i1} \\ &= \alpha_2 + 2\alpha_4 X_{i2} + \alpha_5 X_{i1} \quad \text{where } \alpha_j = \beta_j + \delta_j, j = 2, 4, 5\end{aligned}$$

- ♦ The female-male difference in the **marginal effect of X_2** is obtained by subtracting the **marginal effect of X_2 for males** from the **marginal effect of X_2 for females**:

$$\begin{aligned}
 \left(\frac{\partial Y_i}{\partial X_{i2}} \right)_{F_i=1} - \left(\frac{\partial Y_i}{\partial X_{i2}} \right)_{F_i=0} &= \frac{\partial E(Y_i | X_{i1}, X_{i2}, F_i = 1)}{\partial X_{i2}} - \frac{\partial E(Y_i | X_{i1}, X_{i2}, F_i = 0)}{\partial X_{i2}} \\
 &= \beta_2 + 2\beta_4 X_{i2} + \beta_5 X_{i1} + \delta_2 + 2\delta_4 X_{i2} + \delta_5 X_{i1} - (\beta_2 + 2\beta_4 X_{i2} + \beta_5 X_{i1}) \\
 &= \beta_2 + 2\beta_4 X_{i2} + \beta_5 X_{i1} + \delta_2 + 2\delta_4 X_{i2} + \delta_5 X_{i1} - \beta_2 - 2\beta_4 X_{i2} - \beta_5 X_{i1} \\
 &= \delta_2 + 2\delta_4 X_{i2} + \delta_5 X_{i1}
 \end{aligned}$$

□ Tests for Female-Male Coefficient Differences in Model 3

Re-write the population regression equation and population regression function for Model 3:

$$Y_i = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_3 X_{i1}^2 + \beta_4 X_{i2}^2 + \beta_5 X_{i1} X_{i2} + \delta_0 F_i + \delta_1 F_i X_{i1} + \delta_2 F_i X_{i2} + \delta_3 F_i X_{i1}^2 + \delta_4 F_i X_{i2}^2 + \delta_5 F_i X_{i1} X_{i2} + u_i \quad (3)$$

$$E(Y_i | X_{i1}, X_{i2}, F_i) = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_3 X_{i1}^2 + \beta_4 X_{i2}^2 + \beta_5 X_{i1} X_{i2} + \delta_0 F_i + \delta_1 F_i X_{i1} + \delta_2 F_i X_{i2} + \delta_3 F_i X_{i1}^2 + \delta_4 F_i X_{i2}^2 + \delta_5 F_i X_{i1} X_{i2} \quad (3.1)$$

Any hypothesis about coefficient differences between males and females can be formulated as restrictions on the δ_j regression coefficients in Model 3, each of which is equal to a female regression coefficient minus the corresponding male regression coefficient.

$$\delta_j = \text{female coefficient of regressor } j - \text{male coefficient of regressor } j$$

This section gives several examples of hypotheses that can be formulated as restrictions on the δ_j coefficients in Model 3.

- ◆ ***Test 1:*** Test the proposition that **males and females have identical mean values of Y for any given values of X_1 and X_2 .**
- Recall that the female-male difference in the conditional mean value of Y for any specified values of X_1 and X_2 is given in Model 3 by

$$\begin{aligned} E(Y_i | X_{i1}, X_{i2}, F_i = 1) - E(Y_i | X_{i1}, X_{i2}, F_i = 0) \\ = \delta_0 + \delta_1 X_{i1} + \delta_2 X_{i2} + \delta_3 X_{i1}^2 + \delta_4 X_{i2}^2 + \delta_5 X_{i1} X_{i2} \end{aligned}$$

- The proposition to be tested is that

$$E(Y_i | X_{i1}, X_{i2}, F_i = 1) = E(Y_i | X_{i1}, X_{i2}, F_i = 0) \quad \text{for all } i$$

which implies that

$$E(Y_i | X_{i1}, X_{i2}, F_i = 1) - E(Y_i | X_{i1}, X_{i2}, F_i = 0) = 0 \quad \text{for all } i$$

and hence that

$$\delta_0 + \delta_1 X_{i1} + \delta_2 X_{i2} + \delta_3 X_{i1}^2 + \delta_4 X_{i2}^2 + \delta_5 X_{i1} X_{i2} = 0 \quad \text{for all } i$$

- A **sufficient condition** for these statements to be true is that **all six of the δ_j coefficients** in Model 3 jointly **equal zero**.

- The **null and alternative hypotheses** are as follows:

$$H_0: \delta_j = 0 \quad \text{for all } j = 0, 1, \dots, 5$$

$$\delta_0 = 0 \text{ and } \delta_1 = 0 \text{ and } \delta_2 = 0 \text{ and } \delta_3 = 0 \text{ and } \delta_4 = 0 \text{ and } \delta_5 = 0$$

$$H_1: \delta_j \neq 0 \quad j = 0, 1, \dots, 5$$

$$\delta_0 \neq 0 \text{ and/or } \delta_1 \neq 0 \text{ and/or } \delta_2 \neq 0 \text{ and/or } \delta_3 \neq 0 \text{ and/or } \delta_4 \neq 0 \text{ and/or } \delta_5 \neq 0$$

- The **restricted model implied by the null hypothesis H_0** is obtained by imposing on Model 3 (the unrestricted model) the coefficient restrictions specified by H_0 .

Model 3, the unrestricted model, is:

$$Y_i = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_3 X_{i1}^2 + \beta_4 X_{i2}^2 + \beta_5 X_{i1} X_{i2} + \delta_0 F_i + \delta_1 F_i X_{i1} + \delta_2 F_i X_{i2} + \delta_3 F_i X_{i1}^2 + \delta_4 F_i X_{i2}^2 + \delta_5 F_i X_{i1} X_{i2} + u_i \quad (3)$$

The **restricted model** is obtained by setting $\delta_j = 0$ for all $j = 0, 1, \dots, 5$ in Model 3:

$$Y_i = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_3 X_{i1}^2 + \beta_4 X_{i2}^2 + \beta_5 X_{i1} X_{i2} + u_i \quad (1)$$

- The **test statistic** appropriate for this hypothesis test is a **Wald F-statistic**.

- ◆ **Test 2:** Test the proposition that the **female-male difference in mean Y is a constant**, i.e., that it does not depend on the explanatory variables X_1 and X_2 .
- Recall that the female-male difference in the conditional mean value of Y for any specified values of X_1 and X_2 is given in Model 3 by

$$\begin{aligned} E(Y_i | X_{i1}, X_{i2}, F_i = 1) - E(Y_i | X_{i1}, X_{i2}, F_i = 0) \\ = \delta_0 + \delta_1 X_{i1} + \delta_2 X_{i2} + \delta_3 X_{i1}^2 + \delta_4 X_{i2}^2 + \delta_5 X_{i1} X_{i2} \end{aligned}$$

- The hypothesis to be tested is that

$$E(Y_i | X_{i1}, X_{i2}, F_i = 1) - E(Y_i | X_{i1}, X_{i2}, F_i = 0) = \text{a constant} \quad \text{for all } i$$

which implies that

$$E(Y_i | X_{i1}, X_{i2}, F_i = 1) - E(Y_i | X_{i1}, X_{i2}, F_i = 0) = \delta_0 \quad \text{for all } i$$

and hence that

$$\delta_0 + \delta_1 X_{i1} + \delta_2 X_{i2} + \delta_3 X_{i1}^2 + \delta_4 X_{i2}^2 + \delta_5 X_{i1} X_{i2} = \delta_0 \quad \text{for all } i$$

- A **sufficient condition** for these statements to be true is that **the five δ_j coefficients** on the female dummy variable interaction terms in Model 3 **all equal zero**.

$$\begin{aligned}
Y_i = & \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_3 X_{i1}^2 + \beta_4 X_{i2}^2 + \beta_5 X_{i1} X_{i2} \\
& + \delta_0 F_i + \delta_1 F_i X_{i1} + \delta_2 F_i X_{i2} + \delta_3 F_i X_{i1}^2 + \delta_4 F_i X_{i2}^2 + \delta_5 F_i X_{i1} X_{i2} + u_i
\end{aligned}
\tag{3}$$

- The **null and alternative hypotheses** are as follows:

$$H_0: \delta_j = 0 \quad \text{for all } j = 1, \dots, 5$$

$$\delta_1 = 0 \text{ and } \delta_2 = 0 \text{ and } \delta_3 = 0 \text{ and } \delta_4 = 0 \text{ and } \delta_5 = 0$$

$$H_1: \delta_j \neq 0 \quad j = 1, \dots, 5$$

$$\delta_1 \neq 0 \text{ and/or } \delta_2 \neq 0 \text{ and/or } \delta_3 \neq 0 \text{ and/or } \delta_4 \neq 0 \text{ and/or } \delta_5 \neq 0$$

- The **restricted model implied by the null hypothesis H_0** is obtained by imposing on Model 3 (the unrestricted model) the coefficient restrictions specified by H_0 .

Model 3, the unrestricted model, is:

$$\begin{aligned}
Y_i = & \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_3 X_{i1}^2 + \beta_4 X_{i2}^2 + \beta_5 X_{i1} X_{i2} \\
& + \delta_0 F_i + \delta_1 F_i X_{i1} + \delta_2 F_i X_{i2} + \delta_3 F_i X_{i1}^2 + \delta_4 F_i X_{i2}^2 + \delta_5 F_i X_{i1} X_{i2} + u_i
\end{aligned}
\tag{3}$$

The **restricted model** is obtained by setting $\delta_j = 0$ for all $j = 1, \dots, 5$ in Model 3:

$$Y_i = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_3 X_{i1}^2 + \beta_4 X_{i2}^2 + \beta_5 X_{i1} X_{i2} + \delta_0 F_i + u_i \tag{2}$$

- The **test statistic** appropriate for this hypothesis test is a **Wald F-statistic**.

- ◆ **Test 3:** Test the proposition that the **female-male *difference* in mean Y does not depend on the explanatory variable X_1 .**

This proposition is empirically equivalent to the following three statements:

- (1) The relationship of Y to X_1 is identical for males and females.
 - (2) The marginal effect of X_1 on Y is identical for males and females.
 - (3) The female-male difference in mean Y is a function only of the explanatory variable X_2 .
- Recall that the female-male difference in the conditional mean value of Y for any specified values of X_1 and X_2 is given in Model 3 by

$$\begin{aligned} E(Y_i | X_{i1}, X_{i2}, F_i = 1) - E(Y_i | X_{i1}, X_{i2}, F_i = 0) \\ = \delta_0 + \delta_1 X_{i1} + \delta_2 X_{i2} + \delta_3 X_{i1}^2 + \delta_4 X_{i2}^2 + \delta_5 X_{i1} X_{i2} \end{aligned}$$

The female-male difference in mean Y does not depend on X_1 if and only if **$\delta_1 = 0$ and $\delta_3 = 0$ and $\delta_5 = 0$** . Under these three exclusion restrictions,

$$E(Y_i | X_{i1}, X_{i2}, F_i = 1) - E(Y_i | X_{i1}, X_{i2}, F_i = 0) = \delta_0 + \delta_2 X_{i2} + \delta_4 X_{i2}^2$$

- Recall that the **marginal effects of X_1 for males and females** in Model 3 are given respectively by:

$$\text{Males: } \frac{\partial E(Y_i | X_{i1}, X_{i2}, F_i = 0)}{\partial X_{i1}} = \beta_1 + 2\beta_3 X_{i1} + \beta_5 X_{i2}$$

$$\text{Females: } \frac{\partial E(Y_i | X_{i1}, X_{i2}, F_i = 1)}{\partial X_{i1}} = \beta_1 + 2\beta_3 X_{i1} + \beta_5 X_{i2} + \delta_1 + 2\delta_3 X_{i1} + \delta_5 X_{i2}$$

These two functions are identical (for any given values of X_1 and X_2) if and only if $\delta_1 = 0$ **and** $\delta_3 = 0$ **and** $\delta_5 = 0$.

- The **null and alternative hypotheses** are therefore as follows:

$$H_0: \delta_j = 0 \quad \text{for } j = 1, 3, 5$$

$$\delta_1 = 0 \text{ and } \delta_3 = 0 \text{ and } \delta_5 = 0$$

$$H_1: \delta_j \neq 0 \quad j = 1, 3, 5$$

$$\delta_1 \neq 0 \text{ and/or } \delta_3 \neq 0 \text{ and/or } \delta_5 \neq 0$$

- The *restricted model implied by the null hypothesis H_0* is obtained by imposing on Model 3 (the unrestricted model) the coefficient restrictions specified by H_0 .

Model 3, the unrestricted model, is:

$$Y_i = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_3 X_{i1}^2 + \beta_4 X_{i2}^2 + \beta_5 X_{i1} X_{i2} + \delta_0 F_i + \delta_1 F_i X_{i1} + \delta_2 F_i X_{i2} + \delta_3 F_i X_{i1}^2 + \delta_4 F_i X_{i2}^2 + \delta_5 F_i X_{i1} X_{i2} + u_i \quad (3)$$

The *restricted model* is obtained by setting $\delta_1 = 0$, $\delta_3 = 0$, and $\delta_5 = 0$ in Model 3:

$$Y_i = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_3 X_{i1}^2 + \beta_4 X_{i2}^2 + \beta_5 X_{i1} X_{i2} + \delta_0 F_i + \delta_2 F_i X_{i2} + \delta_4 F_i X_{i2}^2 + u_i$$

- The *test statistic* appropriate for this hypothesis test is a **Wald F-statistic**.

- ◆ ***Test 4:*** Test the proposition that the **female-male *difference* in mean Y does not depend on the explanatory variable X_2 .**

This proposition is empirically equivalent to the following three statements:

- (1) The relationship of Y to X_2 is identical for males and females.
 - (2) The marginal effect of X_2 on Y is identical for males and females.
 - (3) The female-male difference in mean Y is a function only of the explanatory variable X_1 .
- Recall that the female-male difference in the conditional mean value of Y for any specified values of X_1 and X_2 is given in Model 3 by

$$\begin{aligned} E(Y_i | X_{i1}, X_{i2}, F_i = 1) - E(Y_i | X_{i1}, X_{i2}, F_i = 0) \\ = \delta_0 + \delta_1 X_{i1} + \delta_2 X_{i2} + \delta_3 X_{i1}^2 + \delta_4 X_{i2}^2 + \delta_5 X_{i1} X_{i2} \end{aligned}$$

The female-male difference in mean Y does not depend on X_2 if and only if $\delta_2 = \mathbf{0}$ **and** $\delta_4 = \mathbf{0}$ **and** $\delta_5 = \mathbf{0}$. Under these three exclusion restrictions,

$$E(Y_i | X_{i1}, X_{i2}, F_i = 1) - E(Y_i | X_{i1}, X_{i2}, F_i = 0) = \delta_0 + \delta_1 X_{i1} + \delta_3 X_{i1}^2$$

- Recall that the **marginal effects of X_2 for males and females** in Model 3 are given respectively by:

$$\text{Males: } \frac{\partial E(Y_i | X_{i1}, X_{i2}, F_i = 0)}{\partial X_{i2}} = \beta_2 + 2\beta_4 X_{i2} + \beta_5 X_{i1}$$

$$\text{Females: } \frac{\partial E(Y_i | X_{i1}, X_{i2}, F_i = 1)}{\partial X_{i2}} = \beta_2 + 2\beta_4 X_{i2} + \beta_5 X_{i1} + \delta_2 + 2\delta_4 X_{i2} + \delta_5 X_{i1}$$

These two functions are identical (for any given values of X_1 and X_2) if and only if $\delta_2 = 0$ **and** $\delta_4 = 0$ **and** $\delta_5 = 0$.

- The **null and alternative hypotheses** are therefore as follows:

$$H_0: \delta_j = 0 \quad \text{for } j = 2, 4, 5$$

$$\delta_2 = 0 \text{ and } \delta_4 = 0 \text{ and } \delta_5 = 0$$

$$H_1: \delta_j \neq 0 \quad j = 2, 4, 5$$

$$\delta_2 \neq 0 \text{ and/or } \delta_4 \neq 0 \text{ and/or } \delta_5 \neq 0$$

- The *restricted model implied by the null hypothesis H_0* is obtained by imposing on Model 3 (the unrestricted model) the coefficient restrictions specified by H_0 .

Model 3, the unrestricted model, is:

$$Y_i = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_3 X_{i1}^2 + \beta_4 X_{i2}^2 + \beta_5 X_{i1} X_{i2} + \delta_0 F_i + \delta_1 F_i X_{i1} + \delta_2 F_i X_{i2} + \delta_3 F_i X_{i1}^2 + \delta_4 F_i X_{i2}^2 + \delta_5 F_i X_{i1} X_{i2} + u_i \quad (3)$$

The *restricted model* is obtained by setting $\delta_2 = 0$, $\delta_4 = 0$, and $\delta_5 = 0$ in Model 3:

$$Y_i = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_3 X_{i1}^2 + \beta_4 X_{i2}^2 + \beta_5 X_{i1} X_{i2} + \delta_0 F_i + \delta_1 F_i X_{i1} + \delta_3 F_i X_{i1}^2 + u_i$$

- The *test statistic* appropriate for this hypothesis test is a **Wald F-statistic**.

- ◆ **Test 5:** Test the proposition that the **female-male difference in mean Y is a linear function of the explanatory variables X_1 and X_2 .**
- Recall that the female-male difference in the conditional mean value of Y for any specified values of X_1 and X_2 is given in Model 3 by

$$\begin{aligned} E(Y_i | X_{i1}, X_{i2}, F_i = 1) - E(Y_i | X_{i1}, X_{i2}, F_i = 0) \\ = \delta_0 + \delta_1 X_{i1} + \delta_2 X_{i2} + \delta_3 X_{i1}^2 + \delta_4 X_{i2}^2 + \delta_5 X_{i1} X_{i2} \end{aligned}$$

The female-male difference in mean Y is linear in X_1 and X_2 if and only if $\delta_3 = \mathbf{0}$ and $\delta_4 = \mathbf{0}$ and $\delta_5 = \mathbf{0}$. Under these three exclusion restrictions,

$$E(Y_i | X_{i1}, X_{i2}, F_i = 1) - E(Y_i | X_{i1}, X_{i2}, F_i = 0) = \delta_0 + \delta_1 X_{i1} + \delta_2 X_{i2}$$

- Note the implications of the three coefficient restrictions $\delta_3 = \mathbf{0}$, $\delta_4 = \mathbf{0}$ and $\delta_5 = \mathbf{0}$ for the **marginal effects of X_1 and X_2 for females** in Model 3, which are given respectively by:

$$\text{Females: } \frac{\partial E(Y_i | X_{i1}, X_{i2}, F_i = 1)}{\partial X_{i1}} = \beta_1 + 2\beta_3 X_{i1} + \beta_5 X_{i2} + \delta_1 + 2\delta_3 X_{i1} + \delta_5 X_{i2}$$

$$\text{Females: } \frac{\partial E(Y_i | X_{i1}, X_{i2}, F_i = 1)}{\partial X_{i2}} = \beta_2 + 2\beta_4 X_{i2} + \beta_5 X_{i1} + \delta_2 + 2\delta_4 X_{i2} + \delta_5 X_{i1}$$

Under the coefficient restrictions $\delta_3 = 0$ and $\delta_4 = 0$ and $\delta_5 = 0$, the marginal effects of X_1 and X_2 for *females* are:

$$\text{Females: } \frac{\partial E(Y_i | X_{i1}, X_{i2}, F_i = 1)}{\partial X_{i1}} = \beta_1 + 2\beta_3 X_{i1} + \beta_5 X_{i2} + \delta_1$$

$$\text{Females: } \frac{\partial E(Y_i | X_{i1}, X_{i2}, F_i = 1)}{\partial X_{i2}} = \beta_2 + 2\beta_4 X_{i2} + \beta_5 X_{i1} + \delta_2$$

In other words, under the coefficient restrictions $\delta_3 = 0$ and $\delta_4 = 0$ and $\delta_5 = 0$, the marginal effects of X_1 and X_2 for *females* differ from the marginal effects of X_1 and X_2 for *males* only by a constant.

$$\begin{aligned} \delta_1 &= \frac{\partial E(Y_i | X_{i1}, X_{i2}, F_i = 1)}{\partial X_{i1}} - \frac{\partial E(Y_i | X_{i1}, X_{i2}, F_i = 0)}{\partial X_{i1}} \\ &= \text{marginal effect of } X_1 \text{ for } \textit{females} - \text{marginal effect of } X_1 \text{ for } \textit{males} \end{aligned}$$

$$\begin{aligned} \delta_2 &= \frac{\partial E(Y_i | X_{i1}, X_{i2}, F_i = 1)}{\partial X_{i2}} - \frac{\partial E(Y_i | X_{i1}, X_{i2}, F_i = 0)}{\partial X_{i2}} \\ &= \text{marginal effect of } X_2 \text{ for } \textit{females} - \text{marginal effect of } X_2 \text{ for } \textit{males} \end{aligned}$$

- The **null and alternative hypotheses** are therefore as follows:

$$H_0: \delta_j = 0 \quad \text{for } j = 3, 4, 5$$

$$\delta_3 = 0 \text{ and } \delta_4 = 0 \text{ and } \delta_5 = 0$$

$$H_1: \delta_j \neq 0 \quad j = 3, 4, 5$$

$$\delta_3 \neq 0 \text{ and/or } \delta_4 \neq 0 \text{ and/or } \delta_5 \neq 0$$

- The **restricted model implied by the null hypothesis H_0** is obtained by imposing on Model 3 (the unrestricted model) the coefficient restrictions specified by H_0 .

Model 3, the unrestricted model, is:

$$Y_i = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_3 X_{i1}^2 + \beta_4 X_{i2}^2 + \beta_5 X_{i1} X_{i2} + \delta_0 F_i + \delta_1 F_i X_{i1} + \delta_2 F_i X_{i2} + \delta_3 F_i X_{i1}^2 + \delta_4 F_i X_{i2}^2 + \delta_5 F_i X_{i1} X_{i2} + u_i \quad (3)$$

The **restricted model** is obtained by setting $\delta_3 = 0$, $\delta_4 = 0$, and $\delta_5 = 0$ in Model 3:

$$Y_i = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_3 X_{i1}^2 + \beta_4 X_{i2}^2 + \beta_5 X_{i1} X_{i2} + \delta_0 F_i + \delta_1 F_i X_{i1} + \delta_2 F_i X_{i2} + u_i$$

- The **test statistic** appropriate for this hypothesis test is a **Wald F-statistic**.

□ Tests on the Marginal Effects of X_1 and X_2 for Males in Model 3

Model 3: Tests to Perform on the Marginal Effect of X_1 for Males

The **marginal effect of X_1 for *males*** in Model 3 is:

$$\left(\frac{\partial Y_i}{\partial X_{i1}} \right)_{F_i=0} = \frac{\partial E(Y_i | X_{i1}, X_{i2}, F_i = 0)}{\partial X_{i1}} = \beta_1 + 2\beta_3 X_{i1} + \beta_5 X_{i2}$$

- **Test 1m:** Test the proposition that the **marginal effect of X_1 for *males* is zero** for any values of the two continuous explanatory variables X_1 and X_2 .

$$H_0: \beta_j = 0 \quad \text{for } j = 1, 3, 5$$

$$\beta_1 = 0 \text{ and } \beta_3 = 0 \text{ and } \beta_5 = 0$$

$$H_1: \beta_j \neq 0 \quad j = 1, 3, 5$$

$$\beta_1 \neq 0 \text{ and/or } \beta_3 \neq 0 \text{ and/or } \beta_5 \neq 0$$

Perform an **F-test** of these **three** coefficient exclusion restrictions using the ***Stata test*** command.

The **marginal effect of X_1 for *males*** in Model 3 is:

$$\left(\frac{\partial Y_i}{\partial X_{i1}} \right)_{F_i=0} = \frac{\partial E(Y_i | X_{i1}, X_{i2}, F_i = 0)}{\partial X_{i1}} = \beta_1 + 2\beta_3 X_{i1} + \beta_5 X_{i2}$$

- **Test 2m:** Test the proposition that the **marginal effect of X_1 for *males* is a *constant***, i.e., that it does not depend upon the values of X_1 or X_2 .

$$H_0: \beta_j = 0 \quad \text{for } j = 3, 5$$

$$\beta_3 = 0 \text{ and } \beta_5 = 0$$

$$H_1: \beta_j \neq 0 \quad j = 3, 5$$

$$\beta_3 \neq 0 \text{ and/or } \beta_5 \neq 0$$

Perform an **F-test** of these **two** coefficient exclusion restrictions using the *Stata test* command .

The **marginal effect of X_1 for *males*** in Model 3 is:

$$\left(\frac{\partial Y_i}{\partial X_{i1}} \right)_{F_i=0} = \frac{\partial E(Y_i | X_{i1}, X_{i2}, F_i = 0)}{\partial X_{i1}} = \beta_1 + 2\beta_3 X_{i1} + \beta_5 X_{i2}$$

- **Test 3m:** Test the proposition that the **marginal effect of X_1 for *males* does not depend upon**, or is unrelated to, **the value of X_2** .

$$H_0: \beta_5 = 0$$

$$H_1: \beta_5 \neq 0$$

Perform *either* an **F-test** *or* a **two-tail t-test** of this **one** coefficient exclusion restriction.

- **Test 4m:** Test the proposition that the **marginal effect of X_1 for *males* does not depend upon**, or is unrelated to, **the value of X_1** .

$$H_0: \beta_3 = 0$$

$$H_1: \beta_3 \neq 0$$

Perform *either* an **F-test** *or* a **two-tail t-test** of this **one** coefficient exclusion restriction.

Model 3: Tests to Perform on the Marginal Effect of X_2 for Males

Formulate the analogs of Tests 1m to 4m for the **marginal effect of X_2 for *males***, which is

$$\left(\frac{\partial Y_i}{\partial X_{i2}} \right)_{F_i=0} = \frac{\partial E(Y_i | X_{i1}, X_{i2}, F_i = 0)}{\partial X_{i2}} = \beta_2 + 2\beta_4 X_{i2} + \beta_5 X_{i1}$$

□ Tests on the Marginal Effects of X_1 and X_2 for Females in Model 3

Model 3: Tests to Perform on the Marginal Effect of X_1 for Females

The **marginal effect of X_1 for females** in Model 3 is:

$$\begin{aligned} \left(\frac{\partial Y_i}{\partial X_{i1}} \right)_{F_i=1} &= \frac{\partial E(Y_i | X_{i1}, X_{i2}, F_i=1)}{\partial X_{i1}} = \beta_1 + 2\beta_3 X_{i1} + \beta_5 X_{i2} + \delta_1 + 2\delta_3 X_{i1} + \delta_5 X_{i2} \\ &= (\beta_1 + \delta_1) + 2(\beta_3 + \delta_3)X_{i1} + (\beta_5 + \delta_5)X_{i2} \end{aligned}$$

- **Test 1f:** Test the proposition that the **marginal effect of X_1 for females is zero for any values** of the two continuous explanatory variables X_1 and X_2 .

$$H_0: \beta_j + \delta_j = 0 \quad \text{for } j = 1, 3, 5$$

$$\beta_1 + \delta_1 = 0 \text{ and } \beta_3 + \delta_3 = 0 \text{ and } \beta_5 + \delta_5 = 0$$

$$H_1: \beta_j + \delta_j \neq 0 \quad j = 1, 3, 5$$

$$\beta_1 + \delta_1 \neq 0 \text{ and/or } \beta_3 + \delta_3 \neq 0 \text{ and/or } \beta_5 + \delta_5 \neq 0$$

Perform an **F-test** of these **three** coefficient exclusion restrictions; use a sequence of three *Stata test* commands with the **accumulate** option.

```
test x1 + fx1 = 0, notest
test x1sq + fx1sq = 0, notest accumulate
test x1x2 + fx1x2 = 0, accumulate
```

The **marginal effect of X_1 for females** in Model 3 is:

$$\begin{aligned} \left(\frac{\partial Y_i}{\partial X_{i1}} \right)_{F_i=1} &= \frac{\partial E(Y_i | X_{i1}, X_{i2}, F_i = 1)}{\partial X_{i1}} = \beta_1 + 2\beta_3 X_{i1} + \beta_5 X_{i2} + \delta_1 + 2\delta_3 X_{i1} + \delta_5 X_{i2} \\ &= (\beta_1 + \delta_1) + 2(\beta_3 + \delta_3)X_{i1} + (\beta_5 + \delta_5)X_{i2} \end{aligned}$$

- **Test 2f:** Test the proposition that the **marginal effect of X_1 for females is a constant**, i.e., that it does not depend upon the values of X_1 or X_2 .

$$H_0: \beta_j + \delta_j = 0 \quad \text{for } j = 3, 5$$

$$\beta_3 + \delta_3 = 0 \text{ and } \beta_5 + \delta_5 = 0$$

$$H_1: \beta_j + \delta_j \neq 0 \quad j = 3, 5$$

$$\beta_3 + \delta_3 \neq 0 \text{ and/or } \beta_5 + \delta_5 \neq 0$$

Perform an **F-test** of these **two** coefficient exclusion restrictions; use a sequence of two **Stata test** commands with the **accumulate** option.

```
test x1sq + fx1sq = 0, notest
test x1x2 + fx1x2 = 0, accumulate
```

The **marginal effect of X_1 for females** in Model 3 is:

$$\begin{aligned} \left(\frac{\partial Y_i}{\partial X_{i1}} \right)_{F_i=1} &= \frac{\partial E(Y_i | X_{i1}, X_{i2}, F_i = 1)}{\partial X_{i1}} \\ &= \beta_1 + 2\beta_3 X_{i1} + \beta_5 X_{i2} + \delta_1 + 2\delta_3 X_{i1} + \delta_5 X_{i2} \\ &= (\beta_1 + \delta_1) + 2(\beta_3 + \delta_3)X_{i1} + (\beta_5 + \delta_5)X_{i2} \end{aligned}$$

- **Test 3f:** Test the proposition that the **marginal effect of X_1 for females does not depend upon**, or is unrelated to, **the value of X_2** .

$$H_0: \beta_5 + \delta_5 = 0$$

$$H_1: \beta_5 + \delta_5 \neq 0$$

Perform *either* an **F-test** *or* a **two-tail t-test** of this **one** coefficient exclusion restriction.

- **Test 4f:** Test the proposition that the **marginal effect of X_1 for females does not depend upon**, or is unrelated to, **the value of X_1** .

$$H_0: \beta_3 + \delta_3 = 0$$

$$H_1: \beta_3 + \delta_3 \neq 0$$

Perform *either* an **F-test** *or* a **two-tail t-test** of this **one** coefficient exclusion restriction.

Model 3: Tests to Perform on the Marginal Effect of X_2 for Females

Formulate the analogs of Tests 1f to 4f for the **marginal effect of X_2 for females**, which is

$$\begin{aligned}\left(\frac{\partial Y_i}{\partial X_{i2}}\right)_{F_i=1} &= \frac{\partial E(Y_i | X_{i1}, X_{i2}, F_i = 1)}{\partial X_{i2}} \\ &= \beta_2 + 2\beta_4 X_{i2} + \beta_5 X_{i1} + \delta_2 + 2\delta_4 X_{i2} + \delta_5 X_{i1} \\ &= (\beta_2 + \delta_2) + 2(\beta_4 + \delta_4)X_{i2} + (\beta_5 + \delta_5)X_{i1}\end{aligned}$$

□ An Alternative Formulation of Model 3 Using the Male Dummy Variable M_i

Model 3: a full-interaction regression equation in the *female* dummy variable F_i

Recall that the **population regression equation** and **population regression function** for **Model 3** are:

$$Y_i = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_3 X_{i1}^2 + \beta_4 X_{i2}^2 + \beta_5 X_{i1} X_{i2} + \delta_0 F_i + \delta_1 F_i X_{i1} + \delta_2 F_i X_{i2} + \delta_3 F_i X_{i1}^2 + \delta_4 F_i X_{i2}^2 + \delta_5 F_i X_{i1} X_{i2} + u_i \quad (3)$$

$$E(Y_i | X_{i1}, X_{i2}, F_i) = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_3 X_{i1}^2 + \beta_4 X_{i2}^2 + \beta_5 X_{i1} X_{i2} + \delta_0 F_i + \delta_1 F_i X_{i1} + \delta_2 F_i X_{i2} + \delta_3 F_i X_{i1}^2 + \delta_4 F_i X_{i2}^2 + \delta_5 F_i X_{i1} X_{i2} \quad (3.1)$$

Model 3*: an alternative full-interaction regression equation in the *male* dummy variable M_i

- The **population regression equation** for **Model 3*** is

$$Y_i = \alpha_0 + \alpha_1 X_{i1} + \alpha_2 X_{i2} + \alpha_3 X_{i1}^2 + \alpha_4 X_{i2}^2 + \alpha_5 X_{i1} X_{i2} + \gamma_0 M_i + \gamma_1 M_i X_{i1} + \gamma_2 M_i X_{i2} + \gamma_3 M_i X_{i1}^2 + \gamma_4 M_i X_{i2}^2 + \gamma_5 M_i X_{i1} X_{i2} + u_i \quad (3^*)$$

- The **population regression function**, or **conditional mean function**, for **Model 3*** is obtained by taking the conditional expectation of regression equation (3*) for any given values of the three explanatory variables X_{i1} , X_{i2} , and M_i :

$$E(Y_i | X_{i1}, X_{i2}, M_i) = \alpha_0 + \alpha_1 X_{i1} + \alpha_2 X_{i2} + \alpha_3 X_{i1}^2 + \alpha_4 X_{i2}^2 + \alpha_5 X_{i1} X_{i2} + \gamma_0 M_i + \gamma_1 M_i X_{i1} + \gamma_2 M_i X_{i2} + \gamma_3 M_i X_{i1}^2 + \gamma_4 M_i X_{i2}^2 + \gamma_5 M_i X_{i1} X_{i2} \quad (3.1^*)$$

Derivation of Model 3* from Model 3

Substitute for the female dummy variable F_i in the PRE for Model 3 the equivalent expression $F_i = 1 - M_i$:

$$Y_i = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_3 X_{i1}^2 + \beta_4 X_{i2}^2 + \beta_5 X_{i1} X_{i2} + \delta_0 F_i + \delta_1 F_i X_{i1} + \delta_2 F_i X_{i2} + \delta_3 F_i X_{i1}^2 + \delta_4 F_i X_{i2}^2 + \delta_5 F_i X_{i1} X_{i2} + u_i \quad (3)$$

$$Y_i = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_3 X_{i1}^2 + \beta_4 X_{i2}^2 + \beta_5 X_{i1} X_{i2} + \delta_0 (1 - M_i) + \delta_1 (1 - M_i) X_{i1} + \delta_2 (1 - M_i) X_{i2} + \delta_3 (1 - M_i) X_{i1}^2 + \delta_4 (1 - M_i) X_{i2}^2 + \delta_5 (1 - M_i) X_{i1} X_{i2} + u_i$$

$$Y_i = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_3 X_{i1}^2 + \beta_4 X_{i2}^2 + \beta_5 X_{i1} X_{i2} + \delta_0 + \delta_1 X_{i1} + \delta_2 X_{i2} + \delta_3 X_{i1}^2 + \delta_4 X_{i2}^2 + \delta_5 X_{i1} X_{i2} - \delta_0 M_i - \delta_1 M_i X_{i1} - \delta_2 M_i X_{i2} - \delta_3 M_i X_{i1}^2 - \delta_4 M_i X_{i2}^2 - \delta_5 M_i X_{i1} X_{i2} + u_i$$

$$Y_i = (\beta_0 + \delta_0) + (\beta_1 + \delta_1) X_{i1} + (\beta_2 + \delta_2) X_{i2} + (\beta_3 + \delta_3) X_{i1}^2 + (\beta_4 + \delta_4) X_{i2}^2 + (\beta_5 + \delta_5) X_{i1} X_{i2} - \delta_0 M_i - \delta_1 M_i X_{i1} - \delta_2 M_i X_{i2} - \delta_3 M_i X_{i1}^2 - \delta_4 M_i X_{i2}^2 - \delta_5 M_i X_{i1} X_{i2} + u_i$$

$$Y_i = \alpha_0 + \alpha_1 X_{i1} + \alpha_2 X_{i2} + \alpha_3 X_{i1}^2 + \alpha_4 X_{i2}^2 + \alpha_5 X_{i1} X_{i2} + \gamma_0 M_i + \gamma_1 M_i X_{i1} + \gamma_2 M_i X_{i2} + \gamma_3 M_i X_{i1}^2 + \gamma_4 M_i X_{i2}^2 + \gamma_5 M_i X_{i1} X_{i2} + u_i \quad (3^*)$$

where the last line comes from defining $\alpha_j = \beta_j + \delta_j$ and $\gamma_j = -\delta_j$ for all $j = 0, 1, \dots, 5$.

$\alpha_j =$ the *female* coefficient of regressor j ($j = 0, 1, \dots, 5$)

$\gamma_j =$ *male* coefficient of regressor j minus *female* coefficient of regressor j ($j = 0, 1, \dots, 5$)

$$E(Y_i | X_{i1}, X_{i2}, M_i) = \alpha_0 + \alpha_1 X_{i1} + \alpha_2 X_{i2} + \alpha_3 X_{i1}^2 + \alpha_4 X_{i2}^2 + \alpha_5 X_{i1} X_{i2} \\ + \gamma_0 M_i + \gamma_1 M_i X_{i1} + \gamma_2 M_i X_{i2} + \gamma_3 M_i X_{i1}^2 + \gamma_4 M_i X_{i2}^2 + \gamma_5 M_i X_{i1} X_{i2} \quad (3.1^*)$$

- The **male population regression function**, or conditional mean function, implied by Model 3* is obtained by setting the male indicator variable $M_i = 1$ in (3.1*):

$$E(Y_i | X_{i1}, X_{i2}, M_i = 1) = \alpha_0 + \alpha_1 X_{i1} + \alpha_2 X_{i2} + \alpha_3 X_{i1}^2 + \alpha_4 X_{i2}^2 + \alpha_5 X_{i1} X_{i2} \\ + \gamma_0 + \gamma_1 X_{i1} + \gamma_2 X_{i2} + \gamma_3 X_{i1}^2 + \gamma_4 X_{i2}^2 + \gamma_5 X_{i1} X_{i2} \\ = (\alpha_0 + \gamma_0) + (\alpha_1 + \gamma_1) X_{i1} + (\alpha_2 + \gamma_2) X_{i2} \\ + (\alpha_3 + \gamma_3) X_{i1}^2 + (\alpha_4 + \gamma_4) X_{i2}^2 + (\alpha_5 + \gamma_5) X_{i1} X_{i2} \quad (3.2^*) \\ = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_3 X_{i1}^2 + \beta_4 X_{i2}^2 + \beta_5 X_{i1} X_{i2}$$

where the male regression coefficients are $\beta_j = \alpha_j + \gamma_j$ for all $j = 0, 1, \dots, 5$.

- The **female population regression function**, or conditional mean function, implied by Model 3* is obtained by setting the male indicator variable $M_i = 0$ in (3.1*):

$$E(Y_i | X_{i1}, X_{i2}, M_i = 0) = \alpha_0 + \alpha_1 X_{i1} + \alpha_2 X_{i2} + \alpha_3 X_{i1}^2 + \alpha_4 X_{i2}^2 + \alpha_5 X_{i1} X_{i2} \quad (3.3^*)$$

- The ***difference between the male and female regression functions*** – that is, the ***male-female difference in mean Y*** for given (equal) values of the explanatory variables X_1 and X_2 – is:

$$\begin{aligned} E(Y_i | X_{i1}, X_{i2}, M_i = 1) - E(Y_i | X_{i1}, X_{i2}, M_i = 0) \\ = \gamma_0 + \gamma_1 X_{i1} + \gamma_2 X_{i2} + \gamma_3 X_{i1}^2 + \gamma_4 X_{i2}^2 + \gamma_5 X_{i1} X_{i2} \end{aligned}$$

- ***Interpretation of the regression coefficients γ_j ($j = 0, 1, \dots, 5$) in Model 3****

Each of the γ_j coefficients in Model 3* equals a ***male*** regression coefficient *minus* the corresponding ***female*** regression coefficient: $\gamma_j = \beta_j - \alpha_j$ for all j .

$\gamma_0 = \beta_0 - \alpha_0 =$ *male* intercept coefficient – *female* intercept coefficient

$\gamma_1 = \beta_1 - \alpha_1 =$ *male* slope coefficient of X_{i1} – *female* slope coefficient of X_{i1}

$\gamma_2 = \beta_2 - \alpha_2 =$ *male* slope coefficient of X_{i2} – *female* slope coefficient of X_{i2}

$\gamma_3 = \beta_3 - \alpha_3 =$ *male* slope coefficient of X_{i1}^2 – *female* slope coefficient of X_{i1}^2

$\gamma_4 = \beta_4 - \alpha_4 =$ *male* slope coefficient of X_{i2}^2 – *female* slope coefficient of X_{i2}^2

$\gamma_5 = \beta_5 - \alpha_5 =$ *male* slope coefficient of $X_{i1} X_{i2}$ – *female* slope coefficient of $X_{i1} X_{i2}$

i.e., $\gamma_j =$ ***male*** coefficient of regressor j *minus* ***female*** coefficient of regressor j ($j = 0, 1, \dots, 5$)

- **Recall the interpretation of the regression coefficients δ_j ($j = 0, 1, \dots, 5$) on the female dummy interaction terms in Model 3**

Each of the δ_j coefficients in Model 3 equals a *female* regression coefficient *minus* the corresponding *male* regression coefficient: $\delta_j = \alpha_j - \beta_j$ for all j .

$\delta_0 = \alpha_0 - \beta_0 =$ *female* intercept coefficient – *male* intercept coefficient

$\delta_1 = \alpha_1 - \beta_1 =$ *female* slope coefficient of X_{i1} – *male* slope coefficient of X_{i1}

$\delta_2 = \alpha_2 - \beta_2 =$ *female* slope coefficient of X_{i2} – *male* slope coefficient of X_{i2}

$\delta_3 = \alpha_3 - \beta_3 =$ *female* slope coefficient of X_{i1}^2 – *male* slope coefficient of X_{i1}^2

$\delta_4 = \alpha_4 - \beta_4 =$ *female* slope coefficient of X_{i2}^2 – *male* slope coefficient of X_{i2}^2

$\delta_5 = \alpha_5 - \beta_5 =$ *female* slope coefficient of $X_{i1}X_{i2}$ – *male* slope coefficient of $X_{i1}X_{i2}$

i.e., $\delta_j =$ *female* coefficient of regressor j *minus* *male* coefficient of regressor j ($j = 0, 1, \dots, 5$)

- **RESULT: The regression coefficients δ_j ($j = 0, 1, \dots, 5$) on the *female* dummy interaction terms in Model 3 equal the negative of the regression coefficients γ_j ($j = 0, 1, \dots, 5$) on the *male* dummy interaction terms in Model 3*:**

$$\delta_j = -\gamma_j \quad \text{for all } j = 0, 1, \dots, 5$$

Compare Model 3 and Model 3*: they are **observationally equivalent**

Model 3: a full-interaction regression equation in the *female* dummy variable F_i

$$Y_i = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \beta_3 X_{i1}^2 + \beta_4 X_{i2}^2 + \beta_5 X_{i1} X_{i2} + \delta_0 F_i + \delta_1 F_i X_{i1} + \delta_2 F_i X_{i2} + \delta_3 F_i X_{i1}^2 + \delta_4 F_i X_{i2}^2 + \delta_5 F_i X_{i1} X_{i2} + u_i \quad (3)$$

where

β_j = male regression coefficients

$\alpha_j = \beta_j + \delta_j$ = female regression coefficients

$\delta_j = \alpha_j - \beta_j$ = female-male coefficient differences

Model 3*: an alternative full-interaction regression equation in the *male* dummy variable M_i

$$Y_i = \alpha_0 + \alpha_1 X_{i1} + \alpha_2 X_{i2} + \alpha_3 X_{i1}^2 + \alpha_4 X_{i2}^2 + \alpha_5 X_{i1} X_{i2} + \gamma_0 M_i + \gamma_1 M_i X_{i1} + \gamma_2 M_i X_{i2} + \gamma_3 M_i X_{i1}^2 + \gamma_4 M_i X_{i2}^2 + \gamma_5 M_i X_{i1} X_{i2} + u_i \quad (3^*)$$

where

α_j = female regression coefficients

$\beta_j = \alpha_j + \gamma_j$ = male regression coefficients

$\gamma_j = \beta_j - \alpha_j$ = male-female coefficient differences

Relationship between OLS coefficient estimates of Models 3 and 3*: the OLS coefficient estimates from Models 3 and 3* are identical.

$$\hat{\beta}_j \text{ from Model 3} = \hat{\alpha}_j + \hat{\gamma}_j \text{ from Model 3*}$$

$$\hat{\alpha}_j = \hat{\beta}_j + \hat{\delta}_j \text{ from Model 3} = \hat{\alpha}_j \text{ from Model 3*}$$

$$\hat{\delta}_j = \hat{\alpha}_j - \hat{\beta}_j \text{ from Model 3} = -\hat{\gamma}_j = -(\hat{\beta}_j - \hat{\alpha}_j) \text{ from Model 3*}$$